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Shannon Nikles

Product Group	Volume	Percentage
Chemical	\$870.79	5.4%
FRC	\$0.00	0.0%
Garment	\$0.00	0.0%
Hygiene	\$3,298.45	20.6%
Linen	\$985.42	6.2%
Lost/Replace	\$0.00	0.0%
Mats and Mops	\$2,431.81	15.2%
Not Our Garment	\$0.00	0.0%
Other	\$0.00	0.0%
Paper	\$1,950.39	12.2%
Safewasher	\$0.00	0.0%
Sanis Every Other Week	\$0.00	0.0%
Sanis Monthly	\$0.00	0.0%
Sanis Weekly	\$5,684.11	35.5%
Scrubs	\$0.00	0.0%
Service Charge	\$519.14	3.2%
Shop Towels/Fender Covers	\$5.40	0.0%
Tile and Carpet	\$0.00	0.0%
Wet and Micro Mops	\$264.62	1.7%
Garment Total	\$0.00	0.0%
Non Garment Total	\$16,010.13	100.0%
Grand Total	\$16,010.13	100.0%

Volume Categories	Volume
Mandatory National Accounts	\$752.79
Voluntary National Accounts	\$736.76
Mid-Market Accounts	\$341.01
Power Adds	\$3,069.73

FS PC Min Qualification	Volume	PC GOAL
Hardline	\$16,010.13	N/A
Bucket	\$8,361.81	\$7,000

Customer Number	Customer Name	Dollar Volume	Percentage
18823795	INMAR SUPPLY CHAIN SOLUTIONS	\$4,100.00	25.6%
17687351	AMERICOLD LOGISTICS	\$938.49	5.9%
19074737	DUN & BRADSTREET	\$921.13	5.8%
19119712	PREGIS EVERTEC LLC	\$596.70	3.7%
17296370	TURNER CONSTRUCTION COMPANY	\$445.11	2.8%
18786669	LIFE CHURCH	\$410.48	2.6%

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18985770	CITY WIDE UC KP	\$404.01	2.5%
17571841	GEODIS	\$305.36	1.9%
10508690	AMNEAL PHARMACEUTICALS	\$291.20	1.8%
18852959	PEPSICO COLA	\$289.71	1.8%
18526862	MENASHA PACKAGING	\$268.57	1.7%
18536228	AMAZON FULFILLMENT CENTER	\$259.82	1.6%
18871082	LIFE CHURCH MINISTRIES	\$251.12	1.6%
17739892	PLAYTIME DAYCARE	\$210.65	1.3%
17595246	PLANET FITNESS	\$208.19	1.3%
18505619	CENTRAL GARDEN & PET	\$196.32	1.2%
17084322	CHILDREN OF JOYP	\$192.19	1.2%
18770661	LIFE CHURCH	\$183.39	1.1%
18505622	CENTRAL GARDEN & PETS	\$177.20	1.1%
18871085	LIFE CHURCH	\$166.82	1.0%
15526937	THE HERITAGE OF GREEN HIL	\$162.83	1.0%
15526382	POTTSTOWN HOSPITAL LLC	\$157.75	1.0%
18711519	AMAZON FULFILLMENT CENTER	\$153.29	1.0%
15526520	SCHNECKSVILLE DINER	\$151.40	0.9%
17329282	SAKS AND COMPANY	\$150.56	0.9%
18262256	MCCALL COLLECTIVE BREWING	\$147.10	0.9%
17612790	BUCKEYE PARTNERS	\$142.49	0.9%
18733717	MENASHA PACKAGING	\$139.75	0.9%
10197004	ORA SURE TECHNOLOGIES INC	\$138.96	0.9%
19192226	BLENDED BY BRU DADDYS	\$132.70	0.8%
18817293	POTTSTOWN CAFE	\$124.32	0.8%
18786670	LIFE CHURCH	\$120.94	0.8%
18478383	ZOMBIE BRAZILIAN JIU JITSU MMA	\$98.36	0.6%
18670452	NICKS PIZZA	\$95.97	0.6%
18449541	DHL SUPPLY CHAIN	\$95.17	0.6%
18786668	LIFE CHURCH	\$89.81	0.6%
17329194	ALTIUM	\$89.59	0.6%
18895328	CORNER POCKET BAR AND GRILL	\$82.45	0.5%
19086896	UDDER BAR	\$81.87	0.5%
17786376	LE SPA	\$80.95	0.5%
18634213	CENTRAL PET & GARDEN	\$80.56	0.5%
18852870	CORPORATE CUISINE	\$80.35	0.5%
17081109	LUV & HUGS LEARNING CENTER	\$79.94	0.5%

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17315937	BRAZA & CANDELA	\$76.24	0.5%
19020940	NFI INDUSTRIES	\$71.33	0.4%
19036695	FLAMING CRAB	\$71.16	0.4%
18706194	SIZZLE MARKET	\$69.45	0.4%
18919536	SPTS TECHNOLOGIES INC	\$68.93	0.4%
18982282	CITY WIDE FACILITY SOLUTIONS	\$65.62	0.4%
17570682	KAY BUILDERS	\$65.09	0.4%
15058398	INHANCE TECHNOLOGIES	\$64.43	0.4%
18898155	SOVEREIGN URGENT CARE	\$63.45	0.4%
19227105	RRG ASPEN HOLDINGS LLC	\$61.90	0.4%
17527447	KINAS EATERY	\$58.67	0.4%
18817752	TELLO'S PIZZERIA	\$57.69	0.4%
19157078	WAFAS KITCHEN	\$57.25	0.4%
17612710	BARRE 3	\$54.85	0.3%
19020090	UNIQUE SOURCE PRODUCTS AND SERVICES	\$51.55	0.3%
17771384	THE WHEEL	\$51.49	0.3%
19141254	PENELOPE'S POOCHES PET SPA LLC	\$50.45	0.3%
17435520	1COR6 19 FITNESS	\$50.08	0.3%
19036417	TRANSPACIFIC	\$49.02	0.3%
19026311	CARBON LEHIGH INTERMEDIATE UNIT 21	\$46.41	0.3%
17779684	ROLLER ROOST SPORTS ARENA	\$45.95	0.3%
18630885	RAKKII RAMEN	\$42.56	0.3%
18816959	GIUSEPPE RESTAURANT & PIZZERIA	\$40.25	0.3%
15524170	CENTRAL GARDEN	\$40.00	0.2%
18982817	SUBWAY	\$32.83	0.2%
18769529	SHERWIN WILLIAMS	\$30.96	0.2%
10513731	PULSE TECHNOLOGIES, INC	\$29.70	0.2%
18769618	SHERWIN WILLIAMS	\$29.51	0.2%
18769621	SHERWIN WILLIAMS	\$29.51	0.2%
18769629	SHERWIN WILLIAMS	\$29.51	0.2%
19192229	FREDDY & CHINOS BISTRO	\$29.45	0.2%
18256897	WELLS FARGO BANK	\$29.00	0.2%
18258118	WELLS FARGO BANK	\$29.00	0.2%
18258599	WELLS FARGO BANK	\$29.00	0.2%
18405079	TRACTOR SUPPLY CO	\$28.45	0.2%
17633620	BARRE 3	\$28.22	0.2%
15527018	SHERWIN WILLIAMS	\$28.07	0.2%

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18630207	COMMUNITY SERVICES GROUP	\$26.59	0.2%
19113041	KNOLL	\$26.33	0.2%
18477805	HOT PLATE SOUTHERN KITCHEN	\$25.31	0.2%
18982774	SUBWAY	\$24.58	0.2%
18630316	KORPORATE KLEANING	\$23.31	0.1%
18252439	WELLS FARGO BANK	\$23.00	0.1%
18258089	WELLS FARGO BANK	\$23.00	0.1%
18258597	WELLS FARGO BANK	\$23.00	0.1%
18279699	WELLS FARGO BANK	\$23.00	0.1%
18387456	WELLS FARGO BANK	\$23.00	0.1%
17665035	STARBUCKS	\$21.58	0.1%
18355522	ALDI	\$21.53	0.1%
18257822	WELLS FARGO BANK	\$20.00	0.1%
18257890	WELLS FARGO BANK	\$20.00	0.1%
18257893	WELLS FARGO BANK	\$20.00	0.1%
18257995	WELLS FARGO BANK	\$20.00	0.1%
18258007	WELLS FARGO BANK	\$20.00	0.1%
18258009	WELLS FARGO BANK	\$20.00	0.1%
18258210	WELLS FARGO BANK	\$20.00	0.1%
18258617	WELLS FARGO BANK	\$20.00	0.1%
18258648	WELLS FARGO BANK	\$20.00	0.1%
18258687	WELLS FARGO BANK	\$20.00	0.1%
18258688	WELLS FARGO BANK	\$20.00	0.1%
18260458	WELLS FARGO ADVISORS	\$20.00	0.1%
18260565	WELLS FARGO BANK	\$20.00	0.1%
10200885	US POST OFFICE	\$19.80	0.1%
19116929	VALLEY ORAL SURGERY	\$18.86	0.1%
18585196	COMMUNITY SERVICES GROUP	\$18.76	0.1%
17687393	CARBON LEHIGH INTERMEDIATE	\$18.56	0.1%
18363649	TRACTOR SUPPLY CO	\$17.81	0.1%
17594017	FLYING J	\$17.02	0.1%
17655265	1COR6 19 FITNESS	\$15.60	0.1%
18321130	ST LUKES WALBERT AVENUE MEDICAL	\$14.03	0.1%
10577645	BOYER'S FOOD MARKETS	\$13.80	0.1%
18386480	TRACTOR SUPPLY CO	\$13.14	0.1%
18321948	ST LUKE'S PRIMARY CARE	\$7.88	0.0%
17520029	VISIONS FEDERAL CREDIT UNION	\$6.38	0.0%

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15525761	HOMEMADE CRAVINGS	\$5.00	0.0%
18585056	COMMUNITY SERVICES GROUP	\$4.46	0.0%
18576456	WALGREENS	\$4.24	0.0%
18576845	WALGREENS	\$4.24	0.0%
18576933	WALGREENS	\$4.24	0.0%
18577893	WALGREENS	\$4.24	0.0%
18769540	SHERWIN WILLIAMS	\$3.37	0.0%
18769590	SHERWIN WILLIAMS	\$3.37	0.0%
17316243	GROCERY OUTLET	\$0.50	0.0%
Grand Total:	Total New Accounts: 115	\$16,010.13	100.0%